

## THINGS TO ASK YOURSELF BEFORE YOU SIGN A CONTRACT

- ✘ Do I care what my tents look like?
  - + If so, am I willing to pay more for it?
- ✘ Do I care what quality of service I get?
  - + If so, am I willing to pay more for it?

## THINGS TO ASK YOUR RENTAL COMPANY BEFORE YOU SIGN A CONTRACT

- ✘ What is your companies expertise?
- ✘ Who is responsible for damage to tents in the event of a storm?
- ✘ If your tents do get torn up during my event do you have tents that can be put up in their place?
- ✘ Are your tents made out of vinyl or canvas?
- ✘ Are your tents bright and crisp or faded and dull?

## **THINGS TO ASK YOUR RENTAL COMPANY BEFORE YOU SIGN A CONTRACT**

- ✘ How do you prevent mildew stains on your tents?
- ✘ Do your tents have fire certificates in them?
- ✘ Are your tents repaired regularly?
- ✘ Do you replace ropes regularly?
- ✘ What separates you from your competition?